

ANGEL CENTRE
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1 APRIL 2011 TO 31 JULY 2011

| CUMULATIVE TRADING STATEMENT | | | |
|-------------------------------------|------------------------------------|-------------------------------------|------------------------------------|
| | BUDGET 01.04.11-31.03.12 | PROFILE 01.04.11-31.07.11 | ACTUAL 01.04.11-31.07.11 |
| TOTAL EXPENDITURE | 966,650 | 325,820 | 331,332 |
| TOTAL INCOME | (826,800) | (283,020) | (224,547) |
| DEFICIT/(SURPLUS) | 139,850 | 42,800 | 106,785 |

| KEY PERFORMANCE INDICATORS | | | | | | |
|-----------------------------------|-----|----------------|----------------|----------------|---------------|---------------|
| | | INCOME | | | USAGE | |
| | | 11-12 ACTUAL | 11-12 PROFILE | 10-11 ACTUAL | 11-12 ACTUAL | 11-12 PROFILE |
| LIFESTYLES | (1) | 105,846 | 126,200 | 110,770 | 9,442 | 11,258 |
| COACHING | (2) | 14,977 | 18,700 | 13,410 | 3,228 | 4,030 |
| EXERCISE CLASSES | | 10,533 | 13,180 | 10,208 | 4,640 | 5,806 |
| DANCE STUDIO HIRE | | 6,994 | 11,360 | 8,843 | 438 | 712 |
| SPORTS HALL | | 22,436 | 33,300 | 19,729 | 2,914 | 4,325 |
| MEDWAY HALL HIRE | | 16,450 | 15,730 | 12,839 | 8,144 | 7,787 |
| MEETING ROOM HIRE | | 23,864 | 29,830 | 23,328 | 3,006 | 3,757 |
| SCHOOLS | | 92 | 380 | 161 | 87 | 358 |
| ANNUAL MEMBERSHIP | (3) | 2,625 | 3,840 | 1,850 | 104 | 152 |
| CRECHE | | 3,424 | 3,820 | 2,830 | 753 | 840 |
| OTHER | | 17,306 | 26,680 | 19,134 | - | - |
| TOTAL | | 224,547 | 283,020 | 223,102 | 32,755 | 39,026 |

(1) Includes Fitness Room income accrued from 10-11 and to 12-13

(2) Includes course income accrued from 10-11

(3) Includes membership income accrued from 10-11 and to 12-13

